

Schneider Electric and GreenYellow partner to accelerate the low-carbon trajectory of large companies worldwide

- Schneider Electric, the leader in the digital transformation of energy management and automation, and GreenYellow, major international player in decentralized solar power generation and energy efficiency, today announced a partnership to provide turnkey, fully financed energy efficiency programs to large international corporations. The signing of the agreement was officiated by Laurent Bataille, President of Schneider Electric France, and Otmane Hajji, President of GreenYellow.
- For Schneider Electric, this partnership supports the development of additional solutions focused on improving energy efficiency for the digital transformation of industrial and building applications.
- With this partnership, GreenYellow takes a new step in its international development and significantly accelerates the deployment of its platform worldwide.

A partnership to accelerate the net-zero goals of the world's leading companies

As the COP26 has just concluded in Glasgow with the intention to strengthen the action of governments and stakeholders in the fight against climate change, Schneider Electric and GreenYellow have announced a partnership to provide concrete solutions and meet the net-zero challenges of large, international companies.

GreenYellow and Schneider Electric today signed a 3-year partnership agreement to provide Schneider Electric and GreenYellow's international customers with fully funded energy efficiency programs and technologies that can be deployed across their sites in all territories where they operate. Schneider Electric and GreenYellow will specialize in the multinational, energy-intensive industrial segment and target those companies who have a clear ambition to decarbonize quickly.

The partnership will be deployed initially in the 16 countries where GreenYellow operates across Europe, Latin America, Africa, and Asia, with new countries possible, depending on customer needs.

Schneider Electric, recognized last January as the [world's most sustainable corporation](#) by the [Corporate Knights Global 100 Index](#), will bring to the partnership its consulting expertise in defining operational decarbonization roadmaps as well as EcoStruxure™ Resource Advisor, the digital platform to record emissions data and progress towards corporate decarbonization goals. GreenYellow will bring its know-how in energy efficiency, will ensure the installation of efficient technologies and their follow-up, will commit to performance guarantees and will carry the investment, in order to propose fully financed programs.

Through the partnership, GreenYellow aims at a minimum investment of €100 million worldwide, equivalent to energy efficiency programs deployed in several hundred plants and generating several hundred GWh of energy savings per year for customers and the planet.



The alliance of two French energy leaders

For Schneider Electric, this partnership extends its consulting capabilities to deploy global implementation programs by enhancing the company's existing capabilities in energy efficiency, with the goal of accelerating clients' journey towards decarbonization.

"Schneider Electric is supporting the transition to an all-digital all-electric world to meet the challenges of the climate crisis. Our partnership with GreenYellow is in line with this goal: to help our customers meet their net-zero objectives faster," said Laurent Bataille, President of Schneider Electric France.

For GreenYellow, this partnership is a new step in the acceleration of its international development – GreenYellow announced at the end of July its establishment in Eastern Europe - and confirms the relevance of its agile model to support companies in their energy, economic and ecological transition through a platform of global and complementary offers.

"We are pleased to join forces with Schneider Electric, a world leader in energy management and sustainability, for this strategic partnership. Through this alliance, GreenYellow continues to assert itself as a major international player, able to support large industrial companies and multinationals in their energy, economic and ecological transitions, as close to the ground as possible, on their sites, to reduce their carbon footprint" said Otmane Hajji, President of GreenYellow.

About Schneider Electric

Schneider's purpose is to **empower all to make the most of our energy and resources, bridging progress and sustainability** for all. We call this **Life Is On**.

Our mission is to be your **digital partner for Sustainability and Efficiency**.

We drive digital transformation by integrating world-leading process and energy technologies, end-point to cloud connecting products, controls, software and services, across the entire lifecycle, enabling integrated company management, for homes, buildings, data centers, infrastructure and industries.

We are the **most local of global companies**. We are advocates of open standards and partnership ecosystems that are passionate about our shared **Meaningful Purpose, Inclusive and Empowered** values.

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Discover the newest perspectives shaping sustainability, electricity 4.0, and next generation automation on [Schneider Electric Insights](#). #SustainabilityForAll

About GreenYellow

In 14 years, GreenYellow has become a major player in the energy transition in France and abroad and a true ally of companies and public communities in this field.

As an expert in decentralized solar photovoltaic production, energy efficiency projects and energy services, GreenYellow offers its clients a unique and global platform to empower them to make their energy transition a beneficial and committed reality.

Operating in 16 countries on 4 continents, GreenYellow is constantly expanding its offering through innovation to meet the needs of private and public players and to help them reduce their environmental footprint.

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